



avalooq



## **A 20-year Partnership, delivering highly skilled consultants to Avaloq projects across the globe**

**In the past year, we successfully conducted over 120 initial consultations with Avaloq professionals, leading to the placement of more than 25 experts across various roles.**

**Our ability to connect financial institutions with highly skilled Avaloq talent from across the globe ensures they remain agile and competitive in today's fast-changing market, especially within private banking software.**

**We work hard to understand our client's needs and, combined with our deep industry expertise, consistently deliver professionals who are perfectly suited to their unique requirements.**

**The Avaloq community continues to place its trust in us for delivering exceptional talent, reinforcing our reputation as a reliable recruitment partner.**

**In 2022 a large UK private bank approached us with an Avaloq developer staffing problem - multiple professionals were needed on a permanent basis in a short time frame.**

**We met to discuss the ideal profiles - technically focused parametrisation experts within the credit area. During our discussion we listened, and we also asked questions to understand why existing employees at their competitors should move to our client.**

**A shortlist of interested profiles was submitted to support the Avaloq Development Manager in building a case to open a new Avaloq office in an existing UK location, London.**

**Subsequently four were hired and begun in a two month period. Moving forward, the new location has helped to attract more employees, and retain existing employees who were interested in relocating.**

**During the recruitment campaign, we undertook two other Avaloq requirements and introduced two Switzerland-based candidates who were hired, an Avaloq Development Manager in credit and a Technical Business Analyst in PFM.**

**We're now the main European supplier of Avaloq professionals to the bank and have made three more placements in 2023: a Senior Avaloq VP for APAC, an Avaloq Web Services Architect in the UK, and an Avaloq Open Banking Developer in the UK.**

